



HUBBELL POWER SYSTEMS, INC. TERMS & CONDITIONS OF SALES Effective January 1. 2011

These terms and conditions of sales ("terms and conditions") apply to the purchase by Buyer of any and all Hubbell Power Systems, Inc. ("HPS") products. HPS hereby gives notice of its rejection to any different or additional terms and conditions other than as stated herein. Buyer's acceptance of the provisions of HPS's terms and conditions as recited herein shall be conclusively presumed upon Buyer's receipt of the product(s), or if no written objection is received by HPS within fifteen (15) days from the date on HPS's order acknowledgment, whichever event shall first occur.

PRICING

Refer to appropriate Price Schedule, unless otherwise quoted.

TERMS

Payment terms are net 30 days. Invoices will be dated the day of shipment. A service charge of 1-1/2% per month or, if such rate exceeds the maximum lawful rate, the maximum lawful rate shall be assessed on all past due accounts and shall be payable on demand.

QUOTATIONS

Unless otherwise stated in writing, HPS' quotations are subject to acceptance by the Buyer within thirty (30) days from the date of issue.

SALES AND SIMILAR TAXES

Prices do not include any sales, use, excise or similar taxes.

Consequently, in addition to the price specified herein, the amount of any present or future sales, use, excise or other similar tax applicable to the sale or use of the equipment hereunder, shall be paid by the Buyer, or in lieu thereof the Buyer shall provide HPS with a tax exemption certificate acceptable to the taxing authorities.

ACCEPTANCE OF ORDERS

All orders are subject to final acceptance by HPS. Any other terms proposed by Buyer are rejected unless expressly accepted in writing. Orders shall be deemed to be executed in the State of Missouri and shall be construed and performed in accordance with the laws of that State. Acceptance of any order is subject to availability of product and the ability of HPS to deliver. Orders will be billed at prices in effect at time of shipment unless otherwise agreed. Unless otherwise stated in writing, HPS reserves the right to ship plus or minus 10% of specified quantity for special products that are made to order.

SALES BY AGENTS

Sales by agents or through overseas representatives shall be at prices, terms and conditions of sale specified by HPS. All invoices will be issued by and payment remitted to HPS.

DELAY

HPS will use reasonable efforts to meet shipment or delivery dates specified by HPS, but such dates are estimates only. In no event shall be liable for any delay or nondelivery if caused directly or indirectly by Acts of God, fire, flood, strike or lockout or other labor dispute, accident, civil commotion, riot, war, governmental regulation or order, whether or not it later proves to be invalid, or from any other cause or causes (whether or not similar to any of the foregoing) beyond HPS's control. In no case will HPS be liable for loss of profits or any special or consequential damages on account of any delay in delivery or nondelivery whether or not excused hereunder.

SHIPPING DEFERMENT

Buyer requests for shipping deferment must be approved by HPS and are subject to price negotiation.

LIMITED WARRANTY AND LIMITATION OF LIABILITY

HPS warrants to Buyer that the products sold will be free of defects in workmanship or material for a period of one (1) year (or as otherwise specified) from the date of original shipment by HPS when stored, installed, operated or maintained in accordance with recommendations of HPS and standard industry practice and when used under proper and normal use. HPS shall in no event be responsible or liable for modifications, alterations, misapplication or repairs made to its products

by Buyer or others, or for damage caused thereto by negligence, accident or improper use by Buyer or others. This warranty does not include reimbursement for the expenses of labor, transportation, removal or reinstallation of the products. This warranty shall run only to the first Buyer of a product from HPS, from HPS' Buyer, or from an original equipment manufacturer reselling HPS' product, and is non-assignable and non-transferable and shall be of no force and effect if asserted by any person other than such first Buyer.

APPLICATION: HPS does not warrant the accuracy of and results from product or system performance recommendations resulting from any engineering analysis or study. This applies regardless of whether a charge is made for the recommendation, or if it is provided free of charge. Responsibility for selection of the proper product of application rests solely 2 Effective January 1, 2011 with the Buyer. In the event of errors or inaccuracies determined to be caused by HPS, its liability will be limited to the reperformance of any such analysis or study.

BUYER INSPECTIONS: Tests, inspections and acceptance of all material must be made at the factory. Buyer's inspectors are welcome at the factories and are provided with the necessary facilities for carrying out their work. Name and phone number of who should be contacted for inspection should be given to HPS no later than two weeks prior to scheduled shipment date.

DISCLAIMER OF WARRANTY: THE FOREGOING WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, EXPRESSED OR IMPLIED. THERE ARE NO WARRANTIES OF MERCHANTABILITY OR FITNESS OF ANY PRODUCT FOR A PARTICULAR PURPOSE.

EXCLUSIVE REMEDY: Any claim by Buyer that a product is defective or non-conforming shall be deemed waived by Buyer unless submitted to HPS in writing within thirty (30) days from the date Buyer discovered, or by reasonable inspection should have discovered the alleged defect or non-conformity. Any warranty claim must be brought within one year of discovery of the alleged defect or non-conformity. Upon prompt written notice by the Buyer that a product is defective or non-conforming, HPS' liability shall be limited to repairing or replacing the product, at HPS' option.

LIMITATION OF LIABILITY: IN NO EVENT AND UNDER NO CIRCUMSTANCES SHALL HPS BE LIABLE TO BUYER OR TO ANY OTHER PERSON FOR ANY INDIRECT, SPECIAL, CONSEQUENTIAL OR INCIDENTAL LOSSES OR DAMAGES, INCLUDING, WITHOUT LIMITATION, DAMAGE TO OR LOSS OF USE OF ANY PRODUCT, LOST SALES, OR PROFITS, OR DELAY OR FAILURE TO PERFORM THIS WARRANTY OBLIGATION, OR CLAIMS OF THIRD PARTIES AGAINST PURCHASER, ARISING OUT OF OR IN CONNECTION WITH THE SALE, INSTALLATION, USE OF, INABILITY TO USE, OR THE REPAIR OR REPLACEMENT OF, HPS' PRODUCTS. As stated herein, the term "person" shall include without limitation, any individual proprietorship, partnership, corporation or entity.

FREIGHT ALLOWANCE and F.O.B. POINT

All shipments are F.O.B. origin. Risk of loss and title of products shall pass to Buyer upon delivery to the designated carrier. Freight is prepaid and allowed on all HPS shipments of products with a net order value of \$5,000 and above to destinations within the Continental U.S.A and Canada, with the exception of USCO brand products. Freight is prepaid and allowed on all shipments of USCO brand products with a net order value of \$20,000 and above. An 8% shipping and handling charge will be added to all standard shipments under the minimum net order value. Customer expedited orders will be billed at actual freight cost plus \$50.00 handling. Shipments to Alaska and Hawaii are F.O.B. Pacific Coast docks, collect beyond. Tool trailers will be F.O.B. HPS' dock – no freight allowed. HPS reserves the right to route all qualified freight allowed shipments via least expensive surface route within the Continental United States and Canada. Buyer will assume all charges for transportation specified via more expensive means. Acceptance of a specified routing does not



constitute a guarantee of ship date, transit time or arrival date. HPS will not be responsible for any cartage or storage charges at destination. HPS' responsibility for exception-free delivery ceases when the transportation company receives shipment in good condition. Claims for loss or damage must be reported directly to the carrier. HPS's willingness to assist does not indicate liability for claim or replacement.

PARTIAL RELEASE

If an order has multiple releases specified by the Buyer, each release will be treated as individual orders, relative to freight allowance and minimum billing.

BACK ORDERS

Back orders that are the responsibility of HPS will be shipped F.O.B. factory or point of shipment with freight prepaid and allowed via the most cost effective method, providing the original order qualified for freight allowance.

MINIMUM BILLING

Standard Orders — \$750 net per order. Tools — \$100 net per order. Parts — \$100 net per order.

ORDER ADD-ON POLICY

HPS' "Add-On" policy allows you to add items to an existing unshipped order for up to fifteen (15) days from the entry date of the original order. The minimum value for added products is \$250. Addition of tools or parts must be \$100.

DELIVERY SCHEDULE

Shipping dates provided by HPS are estimates only. HPS shall make every reasonable effort to meet Buyer's shipping requirements provided HPS promptly receives all necessary information from Buyer and approved drawings if required by HPS. HPS will not assume liability because of delayed shipment for any reason. HPS's responsibility ceases upon acceptance of shipment by carrier.

CANCELLATIONS

Cancellation of an order for current stock product requires a minimum of five (5) days' notice prior to actual ship date. Stock product orders shipped after cancellation notice is received, but before expiration of the five-day requirement, will be subject to all standard returned product conditions, noted below. Cancellation on non-stock products may be made only if no work has been performed or material purchased. If cancellation is requested after work is in progress, there will be a cancellation 3 Effective January 1, 2011 charge as established by HPS. Orders may not be cancelled unless HPS gives its written consent, and then only upon agreement as to applicable cancellation charges.

RETURNED PRODUCT

GENERAL CONDITIONS applying to all transactions:

- 1. Product is not returnable without the written consent of HPS.
- 2. Request for permission to return product must be made in writing within one year from date of shipment, and Buyer must provide original HPS invoice number.
- 3. Product to be returned must be considered standard product by HPS.
- 4. HPS reserves the right to refuse returns of any special or made-to-order product, regardless of condition.
- 5. All returned products must be in excellent, resaleable condition and packaged in the original carton. Products will be inspected upon return; and any service or repair needed to place them in first class, saleable condition will be charged and added to the restocking charge. 6. A 25% restocking charge will be deducted from all credits issued on authorized returns.
- 7. Return Goods Authorization (RGA) Packing List, supplied by the factory, must accompany the return shipment.
- 8. Return freight must be prepaid. Product must be received by HPS within sixty (60) days of issuance of RGA.
- 9. Net value of the return must not be less than \$250.
- 10. HPS reserves the right to deduct for any damage sustained in transit.

11. Unauthorized returns will be refused. Equipment returned without proper authorization from HPS will, at the sole option of HPS, be returned to the Buyer freight collect, or scrapped immediately with no issuance of credit. Unauthorized product included in a return will not be credited.

BROKEN PACKAGE POLICY

Shipments will be made in standard package quantities or multiples thereof. HPS Customer Service will notify the Buyer of any orders that do not comply with this policy. The Buyer must authorize an adjustment to comply with standard package quantities before the order will be entered.

DROP SHIPMENT POLICY

A 10% net order value drop shipment charge will be added to all purchase orders requesting delivery to a location other than a recognized Buyer stocking warehouse, with the exception of full truckload and/or project material. This is in addition to any other charges to the net order.

QUOTATION PRICE PROTECTION

All prices shown in the price lists are subject to change without notice. All quotations on special products or modifications to catalog products are binding only if confirmed in writing by the factory for the period shown on the quotation. Price protection will be provided for a period of thirty (30) days from date of quotation from HPS.

ORDERS

All orders are taken and prices quoted only with the understanding that each order shall be subject to the acceptance of HPS upon such terms as we may specify when order is received. Prices to cover amount of any sales or excise tax which now or hereinafter may be imposed by any taxing authority upon this product or the sale or manufacture thereof.

PRODUCT SPECIFICATION

HPS reserves the right to discontinue products, modify designs, and change specifications or prices without incurring obligation.

INVOICING

All invoices are due and payable per the standard terms stated herein. In the case of an apparent discrepancy in a line item charge, Buyer is obligated to advise HPS Customer Service in writing of the nature of the claimed discrepancy within five (5) days of receipt of the invoice. This includes all requests for proof of delivery. A claim of discrepancy does not relieve Buyer of the absolute obligation to pay the remaining balance of the invoice in accordance with the standard terms of payment. Upon review, HPS will have sole discretion to resolve the discrepancy; and the Buyer expressly agrees to abide by HPS' decision. HPS will promptly advise Buyer of its decision regarding any disputed items or charges.

OSHA

HPS warrants that at time of shipment, the products will conform to the applicable occupational safety and health standards promulgated pursuant to the Federal Occupational Safety and Health Act of 1970, which are in effect on the date that HPS enters its acknowledgment of Buyer's order. The Buyer's exclusive remedy and HPS' liability for breach of this warranty is limited to replacement of the nonconforming products.

FAIR LABOR STANDARDS ACT AS AMENDED

HPS represents that any goods to be delivered hereunder will be produced in compliance with the requirements of the Fair Labor Standards Act of 1938, as amended.

NOTE

These Terms and Conditions supersede all those published and previously issued by The A.B. Chance Company, The Ohio Brass Company, Anderson Electrical Products, Inc., Fargo Manufacturing Company, Inc., Chardon Electrical Components, USCO Power Equipment Corporation, Hubbell Canada LP and Hubbell Power Systems, Inc.



For Faster Install

Hubbell Power Systems products perform better, last longer, and are easier and faster to install. We provide superior products and solutions that meet the increasing demands of today's modern communications industry.

HPS Automatic Deadends are designed for use on all grades of galvanized steel wire strand; High Strength, Extra High Strength, Alumoweld®, Alumonized, Common, Siemens-Martin, Utilities and Bell System Strand. Rating is 90% of conductor breaking strength. The innovative yoke design allows for installation without the use of a gripping hook.

For splicing applications with overhead or support guy wires, Fargo® Automatic Splices are designed for use on High Strength, Common, Siemens-Martin, Utilities and Bell System strand. Fargo Automatic Splices are also designed for use on Extra High Strength and Alumoweld. Automatic splices hold a minimum of 90% of the guy wire rated breaking strength.



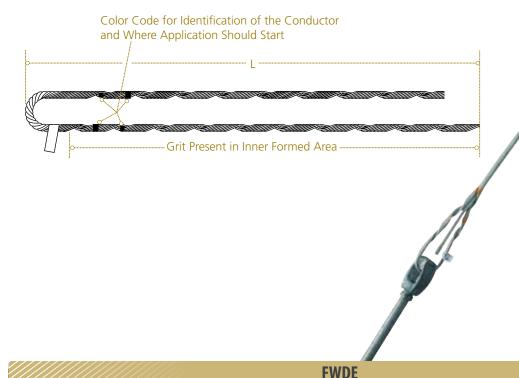
Formed Wire Deadends

Galvanized Steel Galvanized Steel

FWDE

For deadend applications of support guy wires, Fargo® FWDE series Formed Wire Deadends are designed for use on all types of galvanized guy wire (EHS, High Strength, Common, Siemens-Martin, Utilities and Bell System Strand). FWDE will hold a minimum of 100% of the guy wire rated breaking strength. Consult factory for information on other applications. Left hand lay standard.

Material: Wire – EHS steel, zinc-plated to cover Class "B" coating per ASTM A641.



Catalog Nominal Siz		Maximum RBS lb	Nominal	Length (L)	Color Code	Packaging per Box	
Number	Inches	Maxilliulli ND3 ID	Inches	mm	Color Code	Units	Weight lb
FWDE1104 ⁽¹⁾	1/4	6,650	25	635.0	Yellow	50	36
FWDE1106 ⁽¹⁾	5/16	11,200	31	787.4	Black	50	49
FWDE1107 ⁽¹⁾	3/8	15,400	35	889.0	Orange	50	43
FWDE1108 ⁽¹⁾	7/16	20,800	37	939.8	Green	25	43
FWDE2115	1/2	26,900	49	1,244.6	Blue	20	60
FWDE2116	9/16	35,000	56	1,422.4	Yellow	10	48

NOTE: Rated at 100% of guy strand RBS for EHS, HS, Siemens-Martin, Common and Utility Grades. (1) RUS technically accepted.



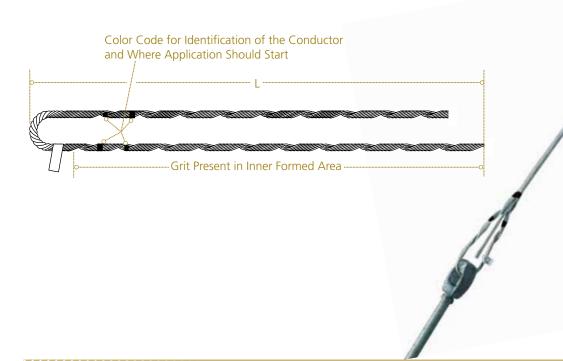
Formed Wire Deadends

Guy Wire Alumoweld®

ALUMINUM/STEEL

AWDE

For deadend applications of support guy wires, Fargo® AWDE series Formed Wire Deadends are designed for use on Alumoweld type guy wire. AWDE will hold a minimum of 100% of the guy wire rated breaking strength. Consult HPS Customer Service for information on other applications. Left hand lay standard.



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Catalog	Nominal Size	Maximum	Nominal	Length (L)	Color	Packagin	g Per Box
Number	Nominal Size	RBS lb	Inches	mm	Code	Units	Weight lb
AWDE4110 ⁽¹⁾	7#12, 6M, 3#9	6,000	24	609.6	Yellow	50	20
AWDE4113 ⁽¹⁾	3#8, 8M, 7#11	8,050	24	609.6	Blue	50	20
AWDE4116 ⁽¹⁾	3#7, 10M, 7#10	10,000	26	660.4	Black	50	30
AWDE4119 ⁽¹⁾	3#6, 12.5M, 7#9	12,500	29	736.6	Yellow	50	32
AWDE4120 ⁽¹⁾	14M	14,000	33	838.2	Blue	50	53
AWDE4122 ⁽¹⁾	3#5, 16M, 7#8	16,000	32	812.8	Orange	50	55
AWDE4124	18M	18,000	34	963.6	Black	25	28
AWDE4125	7#7	19,060	36	714.4	Green	25	32
AWDE4126 ⁽¹⁾	20M	20,000	38	965.2	Yellow	10	22
AWDE4128	7#6	22,730	39	990.6	Blue	10	23
AWDE4130	25M	25,000	39	990.6	Red	10	31
AWDE4131	7#5	27.030	44	1,17.6	Yellow	10	32

NOTE: Rated at 100% of guy strand RBS for Alumoweld.

(1) RUS technically accepted.



Automatic Guy Wire Deadends

ALUMINUM

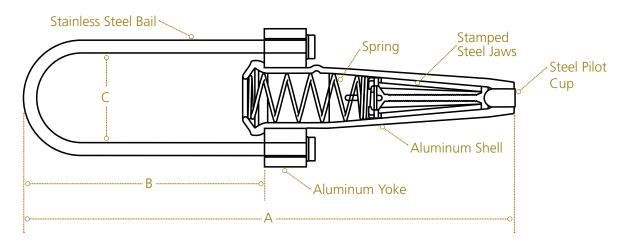
GDE5100

Fargo® GDE5100 Series Automatic Deadends are designed for use on High Strength, Common, Siemens-Martin, Utilities and Bell System Strand. Rating is 90% of conductor breaking strength. Contact HPS Customer Service for information on other applications.

Material: Gripping Unit – stainless steel Yoke – aluminum alloy

Bail – stainless steel





Product Data & Conductor Size								
Catala ::								
Catalog Number	Primary Strand Application	A	В	C	Range Inches (mm)			
GDE5100	1/4	9.20	5.7	1.4	0.240 - 0.253 (6.11 - 6.44)			
GDE5101	5/16	9.25	5.6	1.5	0.310 - 0.335 (7.89 - 8.53)			
GDE5101L	5/16	13.10	9.5	1.5	0.310 - 0.335 (7.89 - 8.53)			
GDE5102	3/8	11.90	7.1	1.7	0.360 - 0.405 (9.16 - 10.31)			
GDE5102L	3/8	17.00	12.5	1.7	0.360 - 0.405 (9.16 - 10.31)			

NOTE: Suffix "L" denoted extended bail.



Automatic Guy Wire Deadends

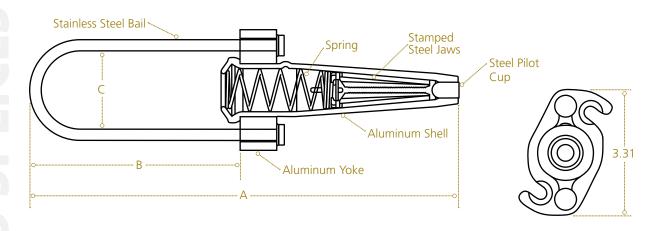
ALUMINUM

GDE5200

Fargo® GDE5200 Series Automatic Deadends are designed for use on all grades of galvanized steel wire strand; High Strength, Extra High Strength, Alumoweld®, Alumonized, Common, Siemens-Martin, Utilities and Bell System Strand. Rating is 90% of conductor breaking strength. The innovative yoke design allows for installation without the use of a gripping hook. Contact HPS Customer Service for information on other applications.



Material: Gripping Unit – stainless steel



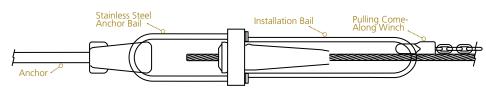
	Product Data & Conductor Size							
Catalog	Drive our Chrond Application	Dange Inches (mm)	Dimensions Inches					
Number	Primary Strand Application	Range Inches (mm)	Α	В	C			
GDE5200	1⁄4" EHS, 7#12 (6M) AW	0.215 - 0.270 (5.46 - 6.86)	10.0	5.4	1.6			
GDE5200L	1⁄4" EHS, 7#12 (6M) AW	0.215 - 0.270 (5.46 - 6.86)	13.7	9.1	1.6			
GDE5201	5⁄16″EHS, 7#10 (10M), 7#11 (8M) AW	0.270 - 0.315 (6.86 - 8.00)	10.0	5.3	1.8			
GDE5201L	5⁄16″EHS, 7#10 (10M), 7#11 (8M) AW	0.270 - 0.315 (6.86 - 8.00)	15.3	10.5	1.8			
GDE5202	¾"EHS, 3#5,7#8, 7#9, 12.5M, 14M, 16M AW #4-2/5, #2-3/4, #1-5/2 AWAC®	0.325 - 0.392 (8.26 - 9.96)	11.8	5.7	2.2			
GDE5202L	3/8" EHS, 3#5, 7#8, 7#9, 12.5M, 14M, 16M AW #4-2/5, #2-3/4, #1-5/2 AWAC	0.325 - 0.392 (8.26 - 9.96)	17.2	11.2	2.2			
GDE5203	7⁄6″EHS, 7#7 (20M), 18M AW #2-2/5, #1-3/4, #1/0-5/2 AWAC	0.392 - 0.458 (9.96 - 11.63)	14.6	8.5	2.4			
GDE5203L	7/16" EHS, 7#7 (20M), 18M AW #2-2/5, #1-3/4, #1/0-5/2 AWAC	0.392 - 0.458 (9.96 - 11.63)	18.4	12.4	2.4			

Product Data & Conductor Size

NOTE: Suffix "L" denoted extended bail. Alumoweld® is a registered trademark of the United States Alumoweld Company, LLC (AFL). AWAC® is a registered trademark of Fushi Copperweld Inc.

Automatic Guy Wire Deadends (continued)

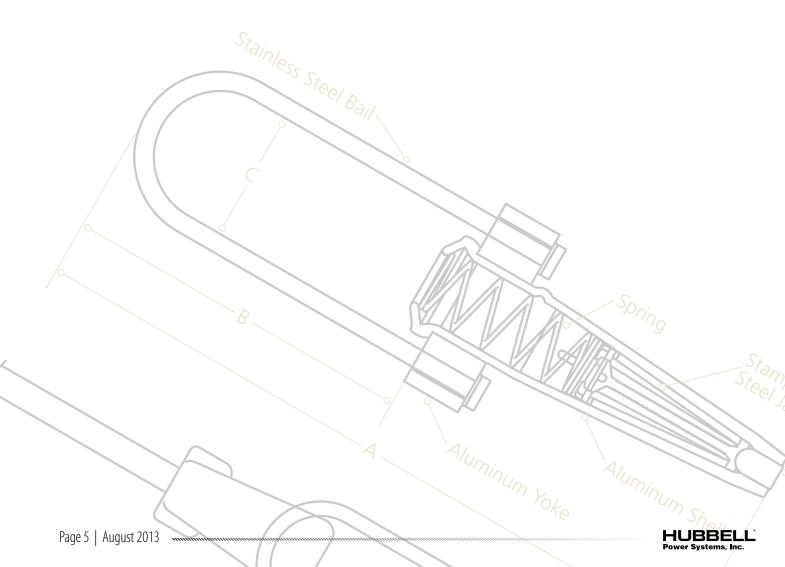
Installation Bail	Part Number
Bail for GDE5200 / GDE5200L	PS3005200
Bail for GDE5201 / GDE5201L	PS3005521
Bail for GDE5202 / GDE5202L	3005152
Bail for GDE5203 / GDE5203L	3005527



Typical Installation with Second Bail







Automatic Guy Wire Splices

ALUMINUM

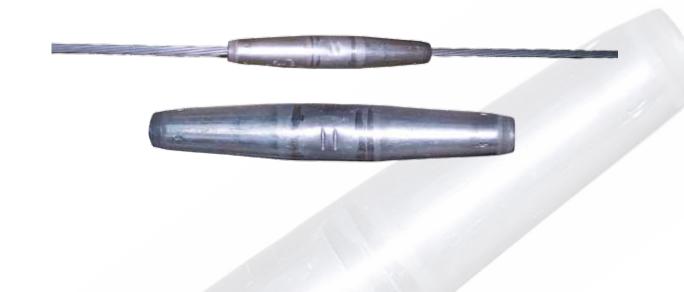
GLS

For splicing applications with overhead or support guy wires. Fargo® GLS500x Series Automatic Splices are designed for use on High Strength (HS), Common (Com), Siemens-Martin (S-M), Utilities (Util) and Bell System (Bell) strand. Fargo GLS504x Series Automatic Splices are designed for use on all guy wire types listed above, plus Extra High Strength and Alumoweld®. All GLS automatic splices will hold a minimum of 90% of the guy wire rated breaking strength.

Material: Shell – high-strength aluminum alloy Jaws – plated steel









SPLICES

Automatic Guy Wire Splices (continued)

Product Data & Conductor Size								
		To Be Used With			_	Dimensions	Dimensions Inches (mm)	
Catalog Number	Primary Strand Application	EHS	AW / AWAC	HS, COM, S-M, UTIL, BELL	Range Inches (mm)	A	В	
GLS5000	¼"HS, Com, S-M, Util 6.6M Strand (Bell)			•	0.240 - 0.253 (6.11 - 6.44)	6.4 (162.6)	0.9 (22.9)	
GLS5001	5/6"HS, Com, S-M, Util 6M Strand (Bell)			•	0.310 - 0.335 (7.89 - 8.53)	7.3 (185.4)	1.1 (27.9)	
GLS5002	%"HS, Com, S-M, Util 10M Strand (Bell)			•	0.360 - 0.405 (9.16 - 10.31)	8.1 (205.7)	1.3 (33.0)	
GLS5040	1/4" EHS (Plus HS, Com, S-M, Util) 7#12 (6M) AW	•	•	•	0.215 - 0.270 (5.46 - 6.86)	8.3 (210.8)	1.13 (28.7)	
GLS5041	5/6"EHS (Plus HS, Com, S-M, Util) 7#10 (10M), 7#11 (8M) AW	•	•	•	0.270 - 0.315 (6.86 - 8.00)	8.6 (218.4)	1.22 (31.0)	
GLS5042	3%" EHS (Plus HS, Com, S-M, Util) 3#5, 7#8, 7#9, 12.5M, 14M, 16M AW #4-2/5, #2-3/4, #1-5/2 AWAC	•	•	•	0.325 - 0.392 (8.26 - 9.96)	10.0 (254.0)	1.48 (37.6)	
GLS5043	7/6" EHS (Plus HS, Com, S-M, Util) 7#7 (20M), 18M AW #2-2/5, #1-3/4, #1/0-5/2 AWAC	•	•	•	0.392 - 0.458 (9.96 - 11.63)	11.0 (279.4)	1.60 (40.6)	

dependable



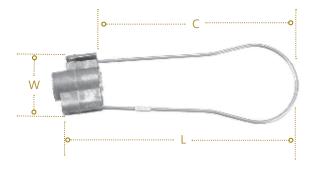
Guy Wire Deadends Telecom Messenger

WIRE

GO SERIES

- Telecom Voice/Data/Signal cables are looped over messenger/guy wire at residential/commerical/industrial location.
- Bail loop fits to most industrial/commerical/residential wall mounting.
- · For dead ending galvanized steel wire.
- Fast and easy installation.
- GO083B provides initial minimum grip of 675 lb on 0.083" wire.

Material: Body – aluminum
Bail – stainless steel
Grip Unit – stainless steel



Ordering Information							
	Catalog Messenger/Guy Wi Number Diameter Inches		Overall Length L	Clearance Rear of Body to End of Bail C	Width W	Weight lb (kg)	
G00	83B	0.083	5.88 (149.4)	4.75 (120.7)	1.38 (35.1)	.11 (.05)	





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Catalog CA12004E

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